

Business and Employment Development Committee

Meeting Date: Wednesday, 23 May, 2018
Location: Jervis Bay Rooms, City Administrative Centre, Bridge Road, Nowra
Time: 4:00pm

Please note: Council's Code of Meeting Practice permits the electronic recording and broadcast of the proceedings of meetings of the Council which are open to the public. Your attendance at this meeting is taken as consent to the possibility that your image and/or voice may be recorded and broadcast to the public.

Agenda

1. **Apologies**
2. **Confirmation of Minutes**
 - Business and Employment Development Committee - 28 February 2018..... 1
3. **Declarations of Interest**
4. **Reports**

BE18.6	Employment Land Development in Shoalhaven.....	7
BE18.7	Current Major Projects of the Economic Development Office	10
BE18.8	Business Training Update	16
BE18.9	Industry Forums of Importance to Shoalhaven.....	19
BE18.10	Current Activities - Business Networks.....	24
BE18.11	Economic Development Communications and Marketing Update	31
BE18.12	Nomination of Representative - Sustainable Futures Committee Working Party	33
BE18.13	Development in the Shoalhaven - Significant Projects.....	35
5. **General Business**

Membership

John Lamont – RDA – Chairperson
Clr Amanda Findley - Mayor
All Councillors
General Manager or nominee
Gareth Ward MP (or nominee Tony Emery)
Shelley Hancock MP (or nominee)
Ann Sudmalis (or nominee)
Graham Baxter / Scott Inman – Southern Regional Business Enterprise Centre
Paul Goodwin – NSW TAFE
Megan Cleary – NSW Department of Industry
David Goodman – SBC
Representative – Milton Ulladulla BC
Angela Byron – Nowra HS
Fiona Hatcher – RDA FSC
Steven Bayer – Shoalhaven Prof. Business Assoc
Lexie Meyer – Community
James Coburn – Community
Peter Dryer - Community
Alison Chiam - Shoalhaven Art Board Representative
Robert Crow – Shoalhaven Tourism Advisory Group
Peter Masterson – Department of Industry, Innovation & Science
Representative – University of Wollongong
Representative – Defence
Representative – Manufacturing
Representative – Construction

Quorum – Six (6)

Purpose

- To assist in the implementation of the Economic Development Strategy and monitor and report on performance.
- Support the expansion of industry activities within the Shoalhaven, across all sectors.
- Encourage the location of new industries in the region which will lead to an increase in the number of employment opportunities for the residents of the region
- Grow the socio economic base of the Shoalhaven.
- Examine and review employment development strategies and report on initiatives to carry their strategies forward.

MINUTES OF THE BUSINESS AND EMPLOYMENT DEVELOPMENT COMMITTEE

Meeting Date: Wednesday, 28 February 2018

Location: Jervis Bay Rooms, City Administrative Centre, Bridge Road, Nowra

Time: 4:01pm

The following members were present:

Mr John Lamont - Chairperson

Clr Amanda Findley

Clr Joanna Gash

Clr Patricia White

Clr John Levett

Clr Mark Kitchener

Clr Bob Proudfoot

Clr Nina Cheyne

Ms Megan Cleary

Mr Paul Goodwin

Mr Scott Inman

Mr Steven Bayer

Mr Robert Crow

Ms Lexie Meyer

Mr James Coburn

Mr Peter Dryer

Mr Peter Masterson

Ms Alison Chiam

Mr Russ Pigg - General Manager

Others present:

Greg Pullen – Economic Development Manager

Marianne Jones – Economic Development Officer

Sara McMahon – Manager, Governance

Gordon Clark – Section Manager, Strategic Planning

Coralie Bell – Manager, Tourism

Apologies / Leave of Absence

Apologies were received from Mr David Goodman and Ms Fiona Hatcher.

Confirmation of the Minutes

RESOLVED (Clr White / Peter Dryer)

That the Minutes of the Business and Employment Development Committee held on Wednesday 22 November 2017 be confirmed.

CARRIED

Declarations of Interest

Nil

REPORTS

BE18.1 2018 Professional Snapshot

HPERM Ref:
D18/49313

Recommendation (Item to be determined under delegated authority)

That the report on the 2018 Professional Snapshot being conducted by the Economic Development Office and its partners, the Shoalhaven Professional Business Association and the Career Advisors at local High Schools, be received for information.

RESOLVED (Lexie Meyer / Clr Gash)

That the report on the 2018 Professional Snapshot being conducted by the Economic Development Office and its partners, the Shoalhaven Professional Business Association and the Career Advisors at local High Schools, be received for information.

CARRIED

BE18.2 Business Training and Capacity Building

HPERM Ref:
D18/55837

Greg Pullen spoke to the report.

Greg noted that Council is assisting South Coast Leadership Forum to run pilot workshops/seminars at Council, including: professional resume writing, "Brand Me" and "How to be an Entrepreneur" for school students. The Chair acknowledged Council's support.

If the program is successful, further funding will be sought to run workshops at Ulladulla, then whole of South Coast.

Recommendation (Item to be determined under delegated authority)

That the report on business training and capacity building opportunities that are co-ordinated and/or supported by the Economic Development Office be received for information.

RESOLVED (Lexie Meyer / Peter Dryer)

That the report on business training and capacity building opportunities that are co-ordinated and/or supported by the Economic Development Office be received for information.

CARRIED

BE18.3 Development in the Shoalhaven - Significant Projects**HPERM Ref:
D18/42405**

Gordon Clark and Greg Pullen spoke to the report.

The General Manager also noted Terry Snow's \$100 million development "Willinga Park Equestrian Centre" at Bawley Point.

Clr Gash enquired whether Council follow up outstanding development applications.

Lexie Meyer noted the impact on the Manyana community arising from the residential lot subdivision in that location.

Greg advised that the Economic Development Unit follows up outstanding development applications. Gordon noted that it is often dependent on the developer to proceed. Gordon noted community turnover, and that in the case of the Manyana subdivision, State Government approval was granted in 2008.

Recommendation (Item to be determined under delegated authority)

That the report of the General Manager (Planning Environment & Development Services) regarding the update on development in the Shoalhaven be received for information.

RESOLVED (Steven Bayer / Lexie Meyer)

That the report of the General Manager (Planning Environment & Development Services) regarding the update on development in the Shoalhaven be received for information.

CARRIED

BE17.33 Inclusive Employment Conference 2018**HPERM Ref:
D17/375579**

Paul Goodwin provided an overview of the Conference. The plan is that the Conference be held in July 2018. There will be canvassing of local businesses to be stakeholders in the conference.

Recommendation (Item to be determined under delegated authority)

That the report - Inclusive Employment Conference 2018 be received for information.

RESOLVED (By consent)

That the report - Inclusive Employment Conference 2018 be received for information.

CARRIED

BE18.4 Shoalhaven Professionals Business Association Update on Current Activities**HPERM Ref:
D17/377207**

Steven Bayer spoke to the report. Steven also promoted the SPBA networking breakfasts, which include guest speakers and member cameos.

Recommendation (Item to be determined under delegated authority)

That the report regarding Shoalhaven Professionals Business Association Update on Current Activities be received for information.

RESOLVED (Steven Bayer / Peter Dryer)

That the report regarding Shoalhaven Professionals Business Association Update on Current

Activities be received for information.

CARRIED

ADDENDUM REPORTS

BE18.5 South Coast Regional Jobs Initiative

**HPERM Ref:
D18/62266**

Greg Pullen spoke to the report and noted a record number of applications (over 65 applications) for the Regional Jobs Initiative.

The General Manager noted that the initiative generated \$43 million in local investment.

Council submitted two applications for equipment which were successful – a boat lifter for inspection of commercial boats at Woollamia and a floating pontoon system to increase berth capacity at Greenwell Point.

Peter Masterton noted that Regional Jobs and Investment Package applications closed in August 2017 and spoke about the assessment process. Peter noted that it is a pilot project and there are no current plans for another round.

The Chair noted that Council's Economic Development team offered assistance to applicants to prepare their applications, resulting in a good outcome for the Shoalhaven region. The support offered by government agencies, other business and services to applicants was also acknowledged.

Recommendation (Item to be determined under delegated authority)

That the report on the outcomes of the South Coast Regional Jobs Initiative be received for information.

RESOLVED (Peter Dryer / Paul Goodwin)

That:

1. The report on the outcomes of the South Coast Regional Jobs Initiative be received for information; and
2. The public acknowledgment of the mentors to applicants be noted.

CARRIED

GENERAL BUSINESS

BE18.6 Review of Regional Development Australia - July - December 2017

The Chair noted the re-appointment of Rob Pollock as Chair and John Lamont appointed as Deputy Chair for the Far South Coast.

BE18.7 Retirement of Robbie Collins

The Chair noted the retirement of Robbie Collins of the University of Wollongong and gave a vote of thanks for her active contribution on the Business and Economic Development Committee.

BE18.8 Proposal for infrastructure masterplan for Cunjurong Point, Bendalong and Manyana

Lexie Meyer of the Community Consultative Body for Cunjurong Point, Bendalong and Manyana noted that the area is a discreet region within the Shoalhaven and that the lack of public transport is a significant issue for the area, impacting on employment. Lexie also noted the release of land anticipated shortly and raised concern for the influx of residents and tourists during peak times. The CCB has identified the need for an infrastructure masterplan in consultation with the community. Lexie proposed a program of awareness building/skills building for employment in the area, such as in the area of business planning and mentoring in business skills, noting Centrelink has funds for pilot job creation programs. Aiming to do within next 12 months, seeks support of Council. If the pilot is successful, the program could be reproduced across the South Coast/Shoalhaven.

James Coburn of the Sussex Inlet Chamber of Commerce noted similar issues in Sussex Inlet and proposed working together with the Cunjurong Point, Bendalong and Manyana community.

The Chair requested that Ms Meyer provide a one page scoping document to promote ideas and linkages with whole region.

BE18.9 Industrial land sales

The General Manager requested a snapshot of industrial land sales from Greg Pullen.

Greg advised that overall Council has sold about 30 lots over last 12-18 months.

Council has developed over 300 industrial lots throughout the city, with three estate currently running:

1. Flinders Industrial Estate, South Nowra

Council is currently selling the last lots of stage 9 at Flinders. Greg noted that there was agreement last night to sell two further lots. The tender is planned for April/May, to come back to Council June/July. This will build an additional 15 lots. Expenditure will be approximately \$2.5 million.

2. Woollamia

The last block at Woollamia was sold in October 2017. Woollamia – sold 9 blocks in 12 months. A tender to release 15 additional lots at Woollamia will go to the April Council meeting. Expect expenditure of \$3 million.

3. Albatross Aviation Technology Park

There are a number of lots at Albatross Aviation Technology Park.

Future opportunities have been identified at Ulladulla. There hasn't been new industrial land in Ulladulla for 15-20 years. There is a high demand for industrial land in Ulladulla as there is only one vacant block currently available for sale in Ulladulla. One proposal is to convert the old sewerage treatment plant to an industrial estate. It will take \$2 million to decontaminate and clean up the site.

Greg also commented on the Crown Lands review, where industrial zoned land is to be assessed whether to retain in State ownership or handed over to local government. There is industrial zoned Crown Land at Sussex Inlet, Basin View, Ulladulla and Shoalhaven Heads. Some land is subject to Native Title claims. The review is expected to be completed in 2019/2020.

BE18.10 Princes Highway Upgrade Program

The General Manager noted that the Federal Government has announced \$5 million study into Princes Highway to identify high priorities. South East Australia Transport Strategy (SEATS) has resolved to put together a common list of priorities for all councils.

Clr White, who is the Chair of SEATS, noted that a petition has been circulated across all local government areas affected to highlight concerns. The petition will be presented to the Minister in May, together with the list of priorities identified by the councils through SEATS.

BE18.11 Driving programs – You Turn the Wheel

Peter Dryer and Paul Goodwin noted that Rotary has picked up running the “You Turn the Wheel” driving program.

There being no further business, the meeting concluded, the time being 5.17pm.

Mr John Lamont
CHAIRPERSON

BE18.6 Employment Land Development in Shoalhaven

HPERM Ref: D18/155994

Group: General Manager's Group

Section: Economic Development

Purpose / Summary

To bring the Committee up to date with recent developments at Council's Industrial Estates and future plans at these estates.

Recommendation (Item to be determined under delegated authority)

That the report on the status of Employment Land Development in Shoalhaven be received for information.

Options

1. The recommendation be accepted as written.
2. An alternative recommendation be recommended.

Background

Council has taken the lead in the area of opening up industrial land for local and relocating industry. Current projects under development are at South Nowra, Woollamia, Yerrilyong with initial plans to redevelop the former STP site at Ulladulla.

Since late 2015 there has been an upsurge in interest for industrial land and since that period sales at Sth Nowra have numbered 12 with a further 3 lots under conveyance. At Woollamia the numbers are 5 lots sold and 1 under conveyance. The AATP at Yerrilyong has 3 recent sales completed.

These sales have now resulted in the following development proposals:

- 5x completed developments – \$1,400,000
- 6x DAs approved/under construction – \$2,627,840
- 5x DAs under consideration by Council – \$9,362,442
- 5x no DAs as yet.

These sales have seriously depleted the developed land stocks with the following number of serviced lots available:

- Flinders Estate, Sth Nowra (stage 9) – 1 lot
- Flinders Estate (previous stages) – 4 lots
- Woollamia Stage 4 – 0 lots
- AATP Stage 4 – 2 lots

Future

Plans are well advanced on the development of the next stages of each of these developments.

Flinders Estate Stage 10

Sections 96 variations to the existing Subdivision consent are well advanced and are soon to be lodged with Council. This will yield 15 lots ranging in size from 2,700m² to 8,700m².

Tenders will be let in two stages, firstly to undertake major earthworks including inter-allotment and road drainage, road works and to level the general area at the same time. The second scope of works will be to undertake the actual subdivisional works to create the lots.

It is expected that these lots will be released to the market in the second half of 2018 after Council has set the pricing structure.

Woollamia Stages 5 & 5A

Stage 5 approvals are in place and a local contractor is in place to undertake the subdivisional works. This will create 11 lots ranging in size from 1,645m² to 5,500m².

Stage 5A is a subsequent stage that will yield a further 6 lots and the Subdivision application is currently being prepared. Works on this stage should take place towards the end of 2018.

AATP Stage 5

This is an additional stage and is yet to be finalised but will yield approximately 9 lots which have previously received subdivisional consent.

These works will include a dedicated firefighting supply which will be operated by Shoalhaven Water but offline from the main reticulated supply.

Ulladulla STP

There is a commitment by Council to decontaminate the former Sewage Treatment Plant at Ulladulla to an industrial subdivision. Currently an application to demolish the existing structures is being prepared and a subdivision application will follow.

Cost of CapEx

Estimates are advanced for the capital outlay for the above and this has been totalled at \$17,150,000. This combined project will be the subject of a grant application under the NSW Growing Local Economies program aimed specifically at the AATP Firefighting water supply, decontamination of the Ulladulla STP and roads/utility services external to the actual subdivisions.

The construction rollout will be over 4 financial years 2018/19 to 2021/22. Maps will be available at the meeting.

The 61 industrial lots to be created will ultimately generate in excess of 1000 direct jobs according to employment generation indices for current developments at the estates.

Community Engagement

The rollout of employment land has become a core activity of this Council. The wider community does become aware of the construction activity once it commences. For those seeking out land to purchase and develop there is a greater awareness and conversation with Council's Economic Development Office that occurs.

Policy Implications

No policy implications except that this project will form part of Council's application for grant funding under the NSW Growing Local Economies program.

Financial Implications

Council has the bulk of the funds for the development. Grant monies will be sought to supplement this. If funding is not obtained, the program will be rolled out over a longer period and some employment opportunities will be lost in the short term.

Risk Implications

Council has a well-established record as a developer of employment land. Economic cycles do come and go but there has always been sufficient demand to transfer assets to enterprises that seek to expand their business.

BE18.7 Current Major Projects of the Economic Development Office

HPERM Ref: D18/157866

Group: General Manager's Group
Section: Economic Development

Purpose / Summary

This report will give an overview of the more significant projects being undertaken by the Council's Economic Development Office.

Recommendation (Item to be determined under delegated authority)

That:

1. The report on the Current Major Projects of the Economic Development Office be received for information.
2. The Business and Employment Development Committee support Council's applications for funding under the Growing Local Economies Fund to assist with:
 - a. Employment Land Development;
 - b. Marine Infrastructure for Economic Activity; and
 - c. Nowra Key Road Projects.

Options

1. The recommendation be accepted as written.
2. An alternative recommendation be determined.

Background

The Economic Development Office (EDO) within Council sits within the General Manager's Group and as a section within the Council structure has three staff – ED Manager, ED Officer and an Administration Officer.

The guiding principles for the EDO is the current economic strategy "*Productive Shoalhaven – Economic Development Strategy 2017-2026*". This document prepared by the Economic Development Office with the assistance of Locale Consulting Pty Ltd and a Project Steering Group comprising representatives from internal and external organisations.

The Strategy also builds on the Community Strategic Plan's prosperity objectives to create:

- An economy with growing employment opportunities based on Shoalhaven's distinct characteristics, advantages and natural qualities;
- An economy that supports and is supported by growing, diverse and changing communities; and
- Effective promotion of Shoalhaven's investment, business and job opportunities, lifestyle attractions and vision.



The vision for economic development over the next 10 years is:

To build upon the already high levels of local productivity, entrepreneurialism and inter-connected business relationships to provide sustained economic growth, through a diverse and robust economy, that is supported by a skilled and educated workforce that is able to balance work with an attractive and healthy lifestyle.

In delivering the required outcomes, the EDO undertakes several major projects/programs to meet the objectives of the strategy:

Objective 1: To grow the number of employed people within the Shoalhaven commensurate with population growth

Objective 2: To increase the level of Gross Regional Product per worker

Objective 3: To sustain, as far as possible, the level of workforce participation despite an aging population

Objective 4: To enhance the liveability of the Shoalhaven

BE18.7

Transport Connectivity (for freight)

The EDO continues to perform a co-ordinating role with improvements for freight corridor connectivity into and out of Shoalhaven working with industry and government agencies.

Several grant applications are currently with Transport for NSW under the “Fixing Country Rail” program having been lodged by the Manildra Group and the ARTC (Australian Rail Track Corporation) to improve network links in Shoalhaven, Kiama, Shellharbour, Wollongong, Wingecarribee and Cabonne local government areas. These effectively will allow the Manildra Group to haul longer and heavier trains and remove the necessity for some road transport and provide greater efficiencies per train load.

The inadequacy of the southbound bridge at Nowra for the more efficient heavy vehicles remains the focus for road transport issues as it affects industries not only at Sth Nowra and Albatross but in Milton and further down the coast.

Nowra Key Road Project

With the primary limitation of the current crossing of the Shoalhaven River at Nowra being the inability for HML (Higher Mass Limit) trucks and oversize loads to utilise the southbound iron bridge, the need to correct this “weakest” link on the Princes Highway needs to be addressed with urgency.

The associated road network through Nowra needs addressing with improvements to links like Flinders Rd (currently under construction), Northern Collector Rd (at pre-construction stage), ENSA (East Nowra Sub-Arterial), Yalwal Rd/Albatross Rd intersection, Kalandar St intersection and Princes Highway to 6 lanes between Cambewarra Rd & Warra Warra Rd.

ENSA is the next project that needs to be funded and an application under the Growing Local Economies fund is recommended to be lodged by Council shortly for this project which will cost up to \$25m.

Provision of Employment Lands within Shoalhaven

In the business paper for this Committee meeting there is a detailed report of the current activities in this project area.

In summary,

- there have been 24 lots sold (or selling) in the past 2 years.
- 16 DAs have been submitted so far to Council for assessment for a total value of \$13.4million.
- A program of further development of Council's employment land is being developed and will yield a further 61 lots at a CapEx of \$17.15m over the next 4 years.
- A new subdivision at Ulladulla is anticipated providing the costs associated with the demolition and decontamination of the former STP site can be subsidised by government grants.

Marine Infrastructure for Economic Activity

In the current Illawarra-Shoalhaven Regional Plan marine tourism is a key industry sector going forward. In the Council ED strategy the need for waterfront development to stimulate a marine tourism industry is raised as important.

Assets required include marinas for commercial craft and vessel servicing areas with the view to supporting a greater level of commercial marine activity. There is a level of government commitment to activate this industry sector and berthing facilities like those proposed at Ulladulla Harbour and Greenwell Point support that initiative.

Facilities for the servicing of the smaller to medium commercial vessels in Shoalhaven are limited to the slipways at Greenwell Pt and Ulladulla. Within Jervis Bay where most of the commercial craft operate, there has been no approved maintenance facility. Council is piecing together a facility at Woollamia that will include a dedicated boat maintenance yard, a boat liftout machine, a crane point for launching of new craft or transferring craft to a low loader, a wharf for loading/unloading commercial craft (including mussel boats).

Grant funding amounting to \$2.11m has already been accepted by Council for Ulladulla, Woollamia and Greenwell Pt and a further \$3.03m is required for unfunded works at Ulladulla and Woollamia. Funds are available under the NSW Growing Local Economies fund to complete this \$6.99m program of which Council will contribute \$1.85m.

Development Application for a Motor Sports Facility

New environmental legislation applies to this project and the studies required to comply with the new Biodiversity Conservation Act as it applies to site selection and environmental offsets meant that basically the application for development had to start from the beginning again.

Consultants have been undertaking studies for the EDO. The EDO has been working with the South Coast Motor Sports group as the project progresses and progress reports are being provided to Council with the next report anticipated in June.

Nowra CBD Revitalisation

Working with other groups within Council, there is a realisation that the development of the Stewart Place precinct and the Nowra waterfront precinct is vital to reinvigorating Nowra as a regional centre.

Preliminary plans have been submitted to government to prepare both precincts for redevelopment. Scoping of this task will be stage one, with the follow up stage to be undertaking some of these works like utility consolidation and realignment, road realignment, drainage management, public space consolidation and definition

Applications are currently before government for stage 1 and depending on the outcome further government assistance will be sought.

Business and Skills Training

The EDO works with business groups and training providers to offer a range of business training opportunities. A separate report to this Committee will specifically address this issue.

Also, a part of this program is working with the local high schools, especially through the Careers Advisor network to help both teachers and student be aware of the opportunities available locally for employment and careers. The need to have employers take advantage of the schemes surrounding apprenticeships, traineeships and vocational education placements is now one of the biggest impediments to youth employment in the local area. There will be a push in the later part of 2018 by all levels of govt to better articulate this and provide practical assistance to employers of SMEs to take up these opportunities.

Working with Business Clusters

The EDO works with a number of groups which includes business and government in a collaborative fashion to create business liaison and growth. A separate report to this Committee will elaborate further on these initiatives.

Addressing the Objectives of the ED Strategy

With the current ED strategy one year in, it is prudent to review progress against the 4 key objectives.

Objective 1: To grow in number of employed people within the Shoalhaven commensurate with population growth.

From the latest statistics available through the ABS and Dept of Employment in December 2017 the following table has been created:

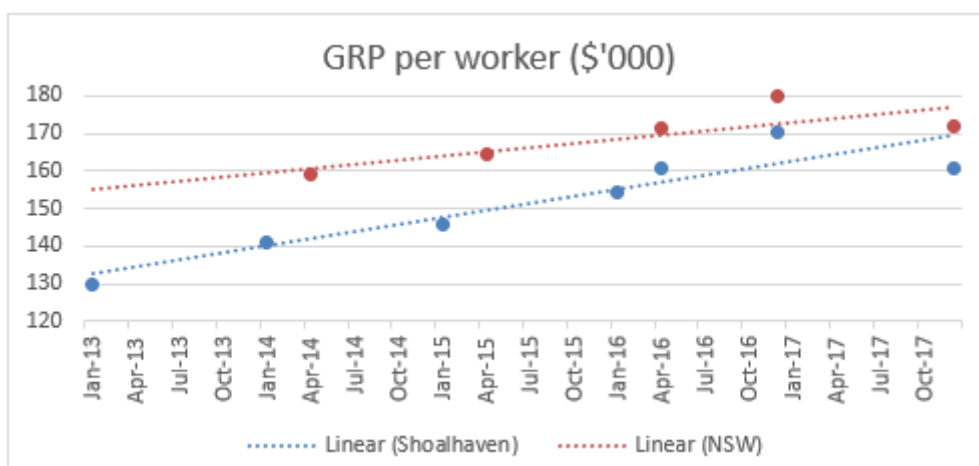
	Population	5yr growth	Employment	5yr growth
Dec 2007	92,067		33,438	
Dec 2012	97,740	6.2%	35,143	5.1%
Dec 2017	103,486	5.9%	37,089	5.5%

For the most recent year to December 2017 the comparable figures are 1.1% growth for population and 2.1% for workforce but the 5-year figures do even out any statistical variations.

Objective 2: To increase the level of Gross Regional Product per worker

From REMPLAN

	Shoalhaven GRP	Shoalhaven GRP/Worker
Jan 2013	\$3,738m	\$130,027
Jan 2014	\$4,056m	\$141,091
Jan 2015	\$4,193m	\$145,842
Jan 2016	\$4,439m	\$154,395
Apr 2016	\$4,626m	\$160,926
Dec 2017	\$5,750m	\$160,831



Objective 3: To sustain, as far as possible, the level of workforce participation despite an aging population

Census Counts	Labour Force	Population	Participation rate
2001	31,146	84,719	36.76%
2006	34,479	88,405	39.00%
2011	36,647	92,812	39.49%
2016	38,914	99,650	39.05%

Objective 4: To enhance the liveability of the Shoalhaven

No definitive indicator, but each of the above are adding to this factor!

Community Engagement

Most of the above projects are very strategic in nature and slow in their evolution. Media engagement and the involvement of the “community of interest” is achieved but the wider audience is looking for more tangible results rather than the preparatory planning and government lobbying.

Policy Implications

Each of the above projects do impact on Council’s program delivery across all aspects of the Community Strategic Plan.

Financial Implications

The major projects have significant implications for Council's finances. The winning of government grants to "subsidise" these important projects is a critical part of the achievements in these areas.

Also important is the creation of income streams to allow Council to afford such projects.

Risk Implications

Many of the above have risks associated with timing, budgets, weather, global economic conditions, willingness of govt to grant financial assistance, ability to articulate a positive BCR.

These considerations are made on a case by case basis, but some risk will always be necessary to get projects like the ones above across the line and the appetite for risk can be rewarded by the results or not.

BE18.8 Business Training Update

HPERM Ref: D18/159688

Group: General Manager's Group
Section: Economic Development

Purpose / Summary

The purpose of the Business Training Update report is to inform the Business and Employment Development Committee on the 2018 scheduled training and capacity building opportunities that are co-ordinated and/or supported by the Economic Development Office of Shoalhaven City Council.

Recommendation (Item to be determined under delegated authority)

That the report on the Business Training Update be received for information.

Options

1. The recommendation be accepted as written.
2. An alternative resolution be proposed.

Background

The Economic Development Office of Shoalhaven City Council supports a number of business training and development programs for local businesses. The Economic Development Office does this through partnering with other government and non-government entities who provide business training. This partnership approach has been extremely successful and has resulted in the delivery of quality training by skilled and knowledgeable trainers as well as networking and capacity building opportunities.

Shoalhaven Professional Business Association

The SPBA support Shoalhaven professionals and encourage

The SPBA have the following events scheduled for 2018.

- 5 Business Networking Breakfasts
 - 55 pax
 - 15 February 2018 (delivered), 19 April (delivered), 14 June, 9 August and 11 October.
- Mentor Program
 - Successfully enrolled 15 mentors, and secure 15 mentorees, for the 2018 SPBA Mentor program.
- SPBA Professional Snapshot – date to be determined but will occur in Term 1, 2019.

The Business Sessions

The Economic Development Office supports “The Business Sessions”, a local business trainer, by providing training rooms for training sessions. The Business Sessions are

delivering Council supported training in both Nowra and Ulladulla. Ulladulla training rooms are made available through support from Council's Ulladulla Customer Service staff.

The Business Sessions have 18 training sessions scheduled for 2018. These are as follows:

<u>Nowra Admin Centre</u>	<u>Ulladulla Council Training Room</u>
Digital Marketing Part 1 - 6th Mar (delivered)	Digital Marketing Part 1 - 9th Mar (delivered)
Digital marketing Part 2 - 4th Apr (delivered)	Digital marketing Part 2 - 5th Apr (delivered)
Advanced Instagram - 9th May (delivered)	Advanced Instagram - 10th May (delivered)
Advanced Facebook - 6th Jun	Advanced Facebook - 7th Jun
Create Awesome Content - 4th Jul	Create Awesome Content - 5th Jul
Email marketing - 7th Aug	Email marketing - 9th Aug
Social Media Road Map - 4th Sep	Social Media Road Map - 6th Sep
Ready for Pinterest - 16th Oct	Ready for Pinterest - 19th Oct
Your Social Plan for Xmas - 7th Nov	Your Social Plan for Xmas - 8th Nov

Shoalhaven Business Chamber

The Economic Development Office has partnered with Shoalhaven Business Chamber to deliver a number of training, information sharing and networking opportunities. The Chamber has scheduled the following activities for January to June 2018.

8/3/2018	Women in Business (delivered)	Silos
28/3/2018	Lunch & Learn (delivered)	Marketing – the great unfair advantage
12/4/2018	Breakfast bites (delivered)	Rocking the Ship
16/4/2018	Business Masterclass (in progress)	Four sessions in total
26/4/2018	Lunch & Learn	Data breach privacy laws
17/5/2018	Women in Business	Networking event
24/5/2018	Lunch & Learn	Digital Marketing Workshop
6/6/2018	Breakfast Bites	Energy Crisis
14/6/2018	Lunch & Learn	
22/6/2018	Women in Business	Coffee morning

Southern Region Business Enterprise Centre

SRBEC have 10 scheduled training events for 2018 to be held on the;

- 18 April (delivered)
- 4 May (delivered)
- 15 May (delivered)
- 8 June
- 5 July
- 2 August
- 6 September
- 18 October
- 8 November
- 6 December

SRBEC training sessions are becoming more and more popular as evidenced by increasing numbers of participants.

Other Activities

The Economic Development Office of Shoalhaven City Council supports a number of activities that encourage economic development. The Economic Development Office has provided access to training rooms for the South Coast Youth Leadership Forum workshops and supports the Leadership Forum.

Summary

In the 10 months from July 2017 to April 2018 the EDO has supported 14 business training/networking events with 305 attendees in total.

Community Engagement

Activates are guided by the 'Productive Shoalhaven – Economic Development Strategy' and through consultation with key industry and business groups in the Shoalhaven.

All training courses are advertised via various media – websites, newsletters, social media etc. A comprehensive list can be found at: <https://business.shoalhaven.nsw.gov.au/business-support/business-training>

Outcomes are reported via the Business and Employment Development Committee and through corporate reporting mechanisms.

Policy Implications

Activates outlined in this report are directed by the 'Productive Shoalhaven – Economic Development Strategy'.

Financial Implications

The Economic Development Office has an MoU in place with both the SPBA and the Shoalhaven Business Chamber to deliver business training. Financial obligations outlined in the MoU's are funded through the Economic Development budget.

Costs incurred through other support, such as the provision of training rooms, is minimal and also funded through the Economic Development budget.

Risk Implications

Risk implications are minimal as the Economic Development Office has ongoing communications with the SPBA and the Shoalhaven Business Chamber. Activities in this report are informed and supported by local business and industry groups.

BE18.9 Industry Forums of Importance to Shoalhaven

HPERM Ref: D18/159876

Group: General Manager's Group
Section: Economic Development

Purpose / Summary

Several forums have been held for business that are of interest to Shoalhaven business.

Recommendation (Item to be determined under delegated authority).

That the Report on Industry Forums of Importance to Shoalhaven be received for information.

Options

1. The recommendation be accepted as written.
2. An alternative resolution be recommended.

Background

Since the beginning of 2018 there have been several inquiries or forums that would be of interest to the Shoalhaven economy and local businesses.

NSW Food and Beverage inquiry

In April the NSW Department of Industry (Department) partnered with the Food & Beverage industry to co-design a NSW Food & Beverage Industry Development Strategy. As this Strategy was to be developed in collaboration with the sector, the Dept hosted workshops with industry representatives to help shape the Strategy and future direction of the NSW Food & Beverage sector. A workshop was held in Nowra on 17th April.

The Strategy will align with existing State and Federal Government strategies and initiatives. It will also leverage the efforts of government and industry partners, including the Commonwealth, Austrade, and the broader NSW Government cluster.

The workshop participants were asked to:

- discuss current characteristics and trends of the NSW Food & Beverage industry
- discuss the barriers and opportunities for growing the sector, including opportunities to leverage Federal Government initiatives (this includes identifying existing programs to avoid duplication of activities and effort)
- co-design a series of themes for developing NSW Food & Beverage.

The workshops were facilitated by KPMG who had been engaged to support the development of the Strategy.

Council's Economic Development Manager attended the workshop and followed up with some specific comments:

Strategic Overview.

- *The Food and beverage industry is a vertically integrated industry that transforms produce from the paddock to a meal on a plate!*
- *The agribusiness sector is usually rurally based (or imported) and as such moves product around the country in trucks or trains.*
- *To produce a packaged food product or a fresh food product the journey is similar. From grower to initial packer/grader/sorter then to a processor for packaged product or to warehouse/distribution centres or food markets. For a processed/manufactured good, the journey may criss-cross the nation, go backwards and forwards to processing houses that perform a value added process in the manufacturing chain. For example - the cereals processing industry. From farm to silo, to initial processor (flour mill) to a variety of on processors (usually via warehousing agents) – bakeries and the like or to the Manildra plant at Bomaderry where it is made into – variety of sugars, starch, animal feeds, ethanol (food grade), ethanol (fuel grade), ethanol (aerosol industry) and CO² for the beverage industry. As you can see Manildra is a food ingredient manufacturer. These products go out in various forms – liquid, powder, gaseous, and are distributed to ports for overseas distribution, nationally to food manufacturers of confectionary, beer, soft drinks, and most food products.*

ISSUES for the F&B industry

Freight

- *All roads in NSW that form part of the National and State road network (including bridges) need to be HML (Higher Mass Limits) compliant*
- *All rail passing loops to take freight trains need to be a minimum of 1200m*
- *Freight corridors between regions are vitally important for the F&B industry. The Sydney centric nature of the transport corridors creates inefficiency when moving products in the food chain from processor to processor.*
 - *Rationale – freight forms a major cost in the cost hierarchy of food production. Having freight to be moved an extra 100km on a haul of 600km so that HML vehicles can be utilised for “efficiency” is not sustainable.*
 - *Rationale – Freight passing through the Sydney joint user rail networks need to accommodate freight as well as passengers.*
 - *Rationale – Food processing is primarily a regional based industry and freight is required to move between regions – Gunnedah to Nowra, Nowra to Shepparton, Nowra to Wetherill Park, Greenwell Pt to Canberra, Forbes to Milton, Milton to Canberra,*
 - *Government needs to understand the regional nature of the F&B industry including the inter-regional trade necessary to add value to the product.*

Energy

The F&B industries are usually large consumers of energy. The continuous processors are such because of the cost of shutdown & start-ups.

- *Their base loads are usually a combination of electricity, gas, steam (usually fired by coal or gas). Recent fluctuation and instability in energy prices are an enormous unknown with*

regard to pricing. Solar or renewables are usually not an option as the continuity of supply is essential.

- *Smaller producers are less impacted, but refrigeration becomes their highest energy use. Some work with solar may be possible.*
- *Govt needs to recognise that the uncertain nature of energy pricing could be the straw to break the tie with local production and send F&B industries off shore.*

Perception of the F&B industry

- *Working in the sector – The sector has to be seen as an industry in which workers seek to be employed*
- *Public perception – The F&B industry is perceived to be a good, clean and green industry. However, the actual when applied to workers (heat, smell, noise, shiftwork, ...) it does not attract the skills and workers required especially within the SMEs.*
- *Environment & regulation – The industry is generally beset with strong requirements on record keeping and governance (a positive when required). The environmental issues with noise, smell, waste, appearance and air emissions make it difficult for new or existing enterprises to expand or gain approvals to operate.*
- *Urban encroachment – many larger F&B plants are located in and adjacent to urban areas. As the urban area has grown the protection of zoning or existing use right may not be sufficient to protect that industry. The option to relocate can be cost prohibitive and moving offshore is always a considered option.*
- *Govt need to introduce buffer zones around critical industry to protect their future.*

Creating a better image

- *Traditionally, older F&B plants used to incorporate a “public viewing” area. An opportunity then existed for community education. Sadly, the WHS restrictions have assigned the end to these opportunities.*
- *Government should consider giving \$ assistance to F&B producers that incorporate a public viewing area, incorporated with an interpretive educational offering. This cost does not directly relate to the profit bottom line and therefore assistance needs to be forthcoming. A positive use of this aspect can relate to industry image, community education, career introduction (incl STEM),*

Waste and Packaging

An additional element needs to be added to the mix around WASTE but it is believed that packaging will assume a greater cost to food processors and manufacturers.

Southern NSW Marine Tourism Strategy

The NSW Department of Premier and Cabinet in partnership with the Illawarra Shoalhaven Joint Organisation, Eurobodalla and Bega Valley Shire Councils, the NSW Department of Industry – Lands and Forestry and Department of Planning and Environment, has commissioned the preparation of a Southern NSW Marine Tourism Strategy.

The Strategy will provide a blueprint for how the three levels of government and the tourism sector can effectively work together to market and develop marine tourism opportunities across Southern NSW over the next 20 years.

The Strategy objectives are to:

- Increase the economic contribution of marine tourism to Southern NSW on an annual basis and create new job opportunities for the Region;
- Identify future and current infrastructure required to facilitate this economic growth.
- Ensure the marine assets and infrastructure in Southern NSW are better connected and utilised to increase tourism visitation to Southern NSW.

Consultants – EarthCheck and TRC Tourism have been commissioned to work with stakeholders to prepare the strategy. Work to date has included; a review of policy and strategic frameworks currently in place, a program of key infrastructure site audits, consultation with key stakeholders and a visitor market review.

Council's Tourism and Economic Development sections have been consulted and attended regional workshops.

Gas Proposal to supplement the Eastern seaboard market

In April, a consortia of Australian and international businesses outlined a proposal to position a gas "mother ship" in Port Kembla to supplement the supply on the eastern seaboard.

The Australian Industrial Energy Group is seeking to disrupt the east-coast gas market by building an LNG import terminal at either Newcastle or Port Kembla. As a secondary step, the consortium is also looking at a possible new 850MW gas fired power station. First gas through the import terminal is planned for 2020.

These projects have the potential to significantly reduce gas and electricity costs, and to secure the Illawarra as a major manufacturing region in Australia. Major industrial customers including Bluescope, Manildra and Bisalloy are amongst the consumers talking to the AIE Group.

CRC (Co-operative Research Centre) on Marine Bio-products and Biotechnology

A new round of Australian Government funding for CRCs is currently inviting submissions for proposals.

A consortium of universities and the CSIRO have now held 3 workshops to cover:

- Progress made by MBB-CRC bid team to secure potential partners
- Explore and develop research agenda for the MBB-CRC programs
- Synthesising research projects into research program supporting Industry challenge
- Focus on developing outputs that the MBB-CRC will deliver over the 10 years, and
- Set a forward agenda of actions for the development of the stage 1 CRC bid

The workshop is supported by MBB-CRC bid research partners, National and International industries, and government and non-government agencies.

Local interest has been expressed by some partners within the Blue BioTech Shoalhaven partnership in the areas of marine material properties, marine product refining and marine product handling.

Community Engagement

Engagement in the above forums have been by invitation and a representative group of businesses attended.

Financial Implications

No financial commitments directly accrue to Council other than staff attendance costs when incurred.

BE18.10 Current Activities - Business Networks

HPERM Ref: D18/160836

Group: General Manager's Group
Section: Economic Development

Attachments: 1. SEATS Newsletter March 2018 [↓](#)

Purpose / Summary

To update the Committee on some business networks that operate within Shoalhaven.

Recommendation (Item to be determined under delegated authority)

That the report on Current Activities – Business Networks be received for information.

Options

1. The recommendation be accepted as written.
2. An alternative resolution be recommended.

Background

Within Shoalhaven there are a number of business networks that operate. The Economic Development Office (EDO) collaborates with a number of different agencies to varying degrees to enable/facilitate business co-operation and development.

This report will feature some of the activities of these groups.

Blue BioTech Shoalhaven

The most recent activity for this group was attendance at the “Naturally Good” trade show at the International Convention Centre in Darling Harbour. Naturally Good Expo is a total business event that’s 100% devoted to all things healthy, organic and natural. As the largest event for healthy retailers, brands and practitioners in the Southern Hemisphere, it’s the place where buyers meet with suppliers for two days of business, networking, education and to celebrate the latest exciting opportunities within the health and wellness retail market.

Blue BioTech took a stand which was shared by members NowChem, Shoalhaven Health Co., Venus Shell Systems and the EDO. Another member of Blue BioTech, the Essence Group, had its own stand.





BE18.10

All exhibitors found the trade show to be beneficial and received trade leads for their range of products.

Several members of the Blue BioTech group have been involved in the CRC bid on Marine Bio-products and Biotechnology being developed by a number of Universities and the CSIRO. The practical experiences of the Blue BioTech group had been sought out by the bid team and members have attended a number of the workshops on this matter.

South Coast Beef Producers

The EDO has supported the South Coast Beef Producers for a number of years with the network being quite mature and relatively independent of Council. Our most recent support for the South Coast Beef Producers was by way of sponsorship of the 2018 Steer Spectacular. The purpose of the Steer Spectacular is to provide school students in SE NSW with an opportunity to develop their skills, knowledge and understanding of the beef industry through involvement in steer raising competition that might provide them a pathway into a career in agriculture. This program provides students with exposure to the variety of careers within agriculture and a focus on the importance of STEM.

Shoalhaven Defence Industry Group

The Shoalhaven Defence Industry Group has approximately 70 members consisting of businesses with an interest in the defence and defence support industries. Members range in size from BAE, globally the third largest supplier to defence with over 85,000 employees worldwide, to SME's consisting of a couple of staff. The most recent focus of the Shoalhaven Defence Industry Group is to increase awareness of the range of career opportunities that exist in this sector and promote this to local high school students. To this

end the Shoalhaven Defence Industry Group has been liaising with local career advisors and attended a recent SCAN meeting.

SEATS (South Eastern Australia Transport Strategy)

Two quarterly meetings have been held in recent times, one at Inverloch in Victoria in February and more recently at Shellharbour.

The March 2018 SEATS newsletter is attached.

Promotion of the upgrades to the Princes Highway both in NSW & Victoria is a major for SEATS as is the connectivity to industry and intermodal hubs. Industry representations to improve specific safety concerns is always a focus as outlined by Burra Foods in the newsletter.

Shoalhaven Careers Advisor Network

The Shoalhaven Careers Advisor Network is a collective of local careers advisors and other relevant stakeholders such as TAFE, UoW, HVTC etc. The network meets once a term and shares information pertinent to career advisors.

The NSW Dept of Education has advised the SCAN :

The NSW Department of Education Senior Pathways team are planning a Conference. The conference is planned to be held at UOW Shoalhaven Campus the first week of December 2018. At this stage the conference is planned for Thursday 6 December and Friday 7 December 2018 (TBC). The two day conference will focus on "the opportunities and challenges facing schools in regional communities in maintaining a local skilled workforce in a global market place". The program will deliver information from national research as well as input from local agencies, with a focus on VET.

Community Engagement

Business networks are open to participants that wish to attend and contribute. Regular meetings are held (usually quarterly) and are advertised on websites or newsletters. New members are usually invited by existing participants.

Policy Implications

The growing of business through networks or clusters is well regarded as a Economic Development tool. Within Shoalhaven there are several networks that are supported by Council's Economic Development Office.

Financial Implications

The costs involved in the Business Networking program are mainly to do with staff time and if Council participates in an event or trade show the share that attributes to Council involvement.

For outside promotional events the costs are shared amongst participants as with "Naturally Good".

South East Australian Transport Strategy Inc.

SEATS NEWSLETTER

March 2018



Qube wants support for BBMT

Qube took over managing and operating Barry's Beach Marine Terminal (BBMT) in October 2017 under a long term contract with Esso Australia. BBMT is within the Gippsland Port of Corner Inlet.

Qube wants to develop BBMT into a world class, multi-user port to serve the Gippsland region and beyond. However Qube's Michael Knowles and Leatrice Grundy told February's SEATS meeting this vision faces considerable challenges, especially the need to gain the support of Government at all levels as well as the community. Currently BBMT has no significant road or rail access.



Barry's Beach Marine Terminal, managed and operated by Qube. Photo courtesy Qube.

So what is Qube

Qube is a major national player in the import and export supply chain with ports, energy, logistics and strategic divisions. It is the largest stevedoring company in Australia, and handles a large market share of fertiliser imports. It has rail services, intermodal parks, road transport, warehousing and distribution, container parks, global forwarding and specialised project services. It is a publicly listed company.

Qube's vision

Mr Knowles said Qube's vision is not for BBMT to become a large export port for coal, for example. 'Rather we're looking to more realistic value-added trades, such as importing/ exporting smaller volume high value bulk materials (such as fertiliser, mineral sand etc), servicing Esso offshore platforms, third party oil and gas projects, the manufacturing and fabrication for offshore windfarm projects, and small shipping services with other coastal ports in Australia, especially with Tasmania.

Qube wants to set up a supply chain in the Gippsland region linking Qube's existing road, rail and coastal shipping networks. He said this in

Continued bottom p.2

Princes campaign gains traction

Since February's meeting, SEATS' campaign to have the Princes Highway from Sale to Wollongong included in the National Highway Network has started to gain momentum. SEATS wants urgent and ongoing funding to fix the Highway and for it to be recognised as a major freight and tourist route.

SEATS chair Patricia White has called for a commitment of 80/20 funding (80% Federal Government 20% State Governments) for all improvements to the Princes Highway.

SEATS executive is working with State Parliamentarians. NSW Premier Gladys Berejiklian is lobbying the Federal Government for Princes Highway funding, NSW Transport and Infrastructure Minister Andrew Constance wants the Princes Highway duplicated to the Victorian border, and Fairfax newspapers have taken up the call with their 'Fix It Now' campaign.

SEATS - South East Australian Transport Strategy Inc.

29 John Bull St, Queanbeyan. NSW. 2620 ~ Ph: 02 62975063 Mob: 0414 895 324 ~ Email: crsuewhelan@gmail.com
Website: www.seats.org.au Copyright © 2018 SEATS - South East Australian Transport Strategy Inc.

Feds fund Princes' Corridor Strategy

The Australian Government has allocated \$5m for a Princes Highway Corridor Strategy from Sydney to Port Augusta. Transport for Victoria's Harvey Dinelli, a SEATS stalwart, has been invited to be part of the project team.

The Strategy will prioritise short, medium and long term projects along the corridor to help the three states and the Australian Government identify funding priorities.

The Traralgon Bypass progresses

VicRoads received 'overwhelming' community feedback on the proposed Traralgon Bypass as part of a recent planning study. This was one of the projects VicRoads Eastern Regional Director Scott Lawrence outlined to SEATS delegates.

The long proposed Traralgon Bypass will reduce the number of trucks and passing traffic through Traralgon's town centre, so ensuring a safer and more efficient traffic link for Gippsland's growing population, trucks and visitors.

Significant work was done by VicRoads in 2000s, including a preliminary road design for the bypass route, as various assessments. The route was formalised in 2009. In August last year, the Victorian Government announced a \$1.4m study by VicRoads to progress the proposed Traralgon Bypass and connecting road infrastructure. This involved working with the wider community, businesses and industry to gain a better understanding of the associated transport challenges.

VicRoads is now reviewing the feedback. A business case will then be developed and submitted to the Victorian Government for assessment for funding against other road projects.

Continued from p. 1

turn would benefit local industries and create many jobs in the area.

The constraints

Qube faces considerable challenges for this vision (see p. 3). These include:

- the size of vessels accessing the Port, particularly BBMT, is limited by water depth
- development necessitates dredging at the entrance to Corner Inlet, in the channel to BBMT and creating a swing basin
- environmental constraints (see p. 3)
- gaining Local, State and Federal Governments support; Corner Inlet is not listed for future development in any current strategic planning document
- gaining local community support with more commercial vessels and truck movements.

Subsequent discussion led to a suggestion that SEATS could possibly develop a maritime transport strategy. The meeting decided a taskforce should first investigate the current situation and report back to the May SEATS meeting.

SEATS March 2018 Newsletter page 2

SEATS Chairman speaks...



A dinner highlight at the February SEATS meeting was the presentation of Inspirational Leadership Awards to Warren Sharpe OAM (left), Ralf Kastan (centre), Greg Pullen (right) and Cr Graeme Middlemiss (not in photo). They are seen here with SEATS Deputy Chair Cr Mari- anne Pelz, left, and SEATS Chair Cr Patricia White.

Our February meeting was hosted jointly by South Gippsland and Bass Coast Shire Councils at Inverloch. I thank them for hosting such a fascinating and informative program; it was greatly appreciated by delegates.

In welcoming us, Bass Coast Mayor Cr Pam Rothfield also highlighted the area's significant growth, its beautiful environment, the importance of tourism and industry, and some of its transport challenges.

What is increasingly apparent from our regular meetings is SEATS' considerable value in providing a perspective on clarifying and trying to resolve transport issues to ensure we have effective and integrated transport networks throughout the South East Region of Australia.

The changes, management and serious challenges facing the Princes Highway and interconnecting road networks in NSW and Victoria need a regional perspective into the future. It is fundamental that local councils via SEATS are serious players in providing the much needed data and information from a local level for the Federal Government Strategy programme and any funding proposals for the upgrade of the Princes Highway in our region.

SEATS is now working with councils to develop a tactical approach to both State and Federal Governments, as well as working on material to distribute to prospective candidates in the Victorian (18 November) and NSW (19 March) elections and the Federal election when announced. This will promote targeted projects across the Region that meet SEATS and council objectives, especially for the Princes Highway.

A highlight of the February dinner was the presentation of Inspirational Leadership Awards to Greg Pullen, Warren Sharpe OAM, Ralf Kastan and Cr Graeme Middlemiss recognising their significant contributions as members of SEATS (see photo above). All well deserved.

A warm invitation is extended to all Councils in our region to our next meeting in May, hosted by Shellharbour City Council.

*Cr Patricia White
Chairman*

Gippsland ports' growth opportunities



Oil and gas industry support vessels at Barry Beach Marine Terminal, the Port of Corner Inlet, Victoria.

Photo courtesy Gippsland Ports.

The economic growth of the Gippsland region could be boosted significantly by an expansion in marine transport. However Gippsland Ports CEO Nick Murray said that potential is severely limited by the lack of significant transport infrastructure connecting the Gippsland region with its two main ports of Western Port (Hastings) and Corner Inlet, and the neglect of Corner Inlet in any public strategic planning.

He told SEATS delegates that Melbourne is currently the hub of all principal road and rail networks for the Gippsland region. 'Doing business through Melbourne is expensive,' he said. 'The lack of road and rail connectivity to these Gippsland ports is losing trade and hindering their potential development.'

Gippsland Ports manages five of the 14 Victorian local ports between the South Australian and NSW borders – Corner Inlet and Port Albert, Anderson Inlet, Gippsland Lakes, Snowy River and Mallacoota.

The Port of Corner Inlet currently handles 230 commercial ships per year (excluding commercial fishing). Vessel size is limited by the depth of water. Maritime transport facilities within its waters include the Barry Beach Marine Terminal and Port Anthony Marine Terminal at Barry Point (Bass Strait oil and gas industry services, power industry components - see page 1), Port Welshpool (livestock and other small cargo between Tasmania, the Bass Strait islands and Gippsland, and commercial fishing), as well as the commercial fishing infrastructure at Port Albert and Port Franklin.

Mr Murray said opportunities for the expansion of trade through Corner Inlet included the construction and servicing of Offshore Energy's proposed \$8b wind farm, and Kalbar's mineral sand project.

'Yet numerous strategic planning documents at all levels of government completely overlook the development of commercial shipping

in Corner Inlet,' Mr Murray said. 'Government planning is not keeping pace with private capital and market opportunities.'

Mr Murray said constraints on the Port of Corner Inlet included vessels limited to 100m overall length (LOA) and 6m draught, difficult access to Barry's Beach, and it being a RAMSAR listed wetland and having several marine parks within its waters.

'What is needed to realise these opportunities is access for vessels 130-140m LOA, 8-9m draft and 12000t DWT,' he said. 'To do that would need a realignment of the channel, dredging and tug access but in a manner that did not compromise the important environmental values.'

The Port of Hastings within Western Port is one of four major commercial ports in Victoria and is managed by the Port of Hastings Development Authority. It has an existing deep water channel (up to 15m) and 3,500 ha of land zoned for future port services.

'It currently handles about 100 commercial vessels carrying 1.7m tonne per year, yet has the capacity to handle up to 5m tonnes,' Mr Murray said. 'Again, this expansion is hampered by the lack of significant road and rail access to the port.' Another constraint is an embargo on international container cargo for the next 15 years, a condition of the sale of the Port of Melbourne.

His presentation is on SEATS' webpage.

Safe Freight Networks

John Ernst of Safe Freight Networks outlined the substantial improvements in transport safety that resulted from partnerships between Gippsland transport companies and government agencies. He has a three-year contract with the National Heavy Vehicle Regulator to establish 20 new Safe Freight Networks across Australia using a similar model as Gippsland's.

SEATS March 2018 Newsletter page 3

Burra Foods raises road freight concerns

Delegates at SEATS Lochinvar meeting had a virtual tour of Burra Foods' supply chain, courtesy of its General Manager Manufacturing and Supply Chain Stewart Carson.

Burra Foods is a South Gippsland-based dairy processor that adds value at its Korumburra plant to fresh Gippsland milk. It produces infant formula and nutritional powders, specialty milk powders, frozen creams and milk concentrates and fresh milk concentrates. The plant employs 200 people and operates 24 hours a day, seven days a week.

Most product is exported to more than 30 countries, the largest markets being Japan 37% and China 10% (and growing); about 28% is sold in Australia.

The company continues to grow. It now collects 350 million litres of milk per year from 220 dairy 'farmer supply partners'. It recently announced a \$24.5m infant formula blending and canning facility would be built on site; the focus is on meeting growing demand from China.

Burra Foods' freight task

All goods in and out of the Korumburra site are transported by road. Burra Foods partners with local carriers and milk collection contractors to do these tasks.

Key daily statistics are up to 60 milk tankers deliver to site, three tankers depart from site with fresh liquid products for delivery to customers, six milk powder shuttle trucks to and from Melbourne, eight refrigerated shuttle trucks to and from Melbourne, five incoming trucks per week day with materials and consumables, eight TEU shipping containers to the Port of Melbourne, and 200 containers collected from the Port of Melbourne each year.

Concerns with freight task:

1. **Challenges to Melbourne:** Roadworks on Monash Freeway and traffic congestion on M1



All goods in and out of Burra Foods Korumburra site are transported by road. Photo courtesy Burra Foods.

cause unpredictable trip times, resulting in missed time slots for unloading, delays and demurrage and drivers sitting around waiting. This places pressure on carriers in complying with Chain of Responsibility requirements; it has forced some novel solutions but extra costs, e.g. changing drivers between Korumburra and Melbourne.

2. **Milk tankers:** Access to farms over unsealed roads, lots of stops and starts at farms, gates, T-intersections create stresses on trucks. Milk tankers, being stainless steel are more rigid than most other trailers and need frequent stress testing. Internal cracks significantly impact on milk quality so must be addressed. Subsequently their maintenance costs are 12-15% of running costs compared to less than 8% for general freight.

3. **Stability of milk tankers** is lower than other freight creating instability when cornering. They require only a 5% tilt to roll over.

4. **The HV permit process** is onerous, a permit is needed for every farm by every transport provider, each permit costs \$75.

His transport wish list :

- Complete M1 road works, but concerned current upgrades will not meet requirements in 5-10 years.
- Fast track gazetting of permit approved roads and accelerate permit approval process
- Continue upgrading of roadway to minimise cost, increase productivity and improve safety.

What is SEATS?

South East Australian Transport Strategy (SEATS) aims to ensure that south east Australia has effective integrated transport networks that stimulate the region's economy and enhance the community. SEATS is a strong independent partnership of councils, industry, government authorities and other organisations from Wollongong to Dandenong.

Push for Hume-coast road

Goulburn-Mulwaree Council's Denzil Sturgiss told delegates the best freight route from the Hume to NSW's south coast is the shorter Goulburn-Nerriga-Nowra route, without accessing Canberra, rather than the route planned Yass-Canberra Airport-Braidwood-Nerriga-Nowra. Another plus is it has less steep grades.

Small companies dominate

Most freight in Australia is moved by smaller companies and owner operators with the big five freight companies moving only 2% of freight.

Older drivers and truck lights

The successful 'turn-on lights campaign' for trucks originated in the Gippsland region from finding that older drivers had difficulty judging the speed of approaching vehicles.

SEATS meetings

17-18 May: Hosted by Shellharbour City Council

16-17 August: Hosted by Baw Baw Shire

8-9 November: Hosted by RMS Southern in Wollongong

SEATS Executive

Chairman Cr Patricia White (Shoalhaven), **Deputy Chair** Cr Marianne Pelz (East Gippsland),

Secretary and Treasurer Cr Graeme Middlemiss (Latrobe)

Victorian representatives: Cr Keith Cook (Baw Baw) Cr Jeremy Rich (South Gippsland), Cr Clare Le Serve (Bass Coast).

NSW representatives: Greg Pullen (Shoalhaven), Cr Marianne Saliba (Shellharbour), Cr Denzil Sturgiss (Goulburn Mulwaree)

BE18.11 Economic Development Communications and Marketing Update

HPERM Ref: D18/160876

Group: General Manager's Group
Section: Economic Development

Purpose / Summary

To inform the Business and Employment Development Committee about activities undertaken to promote Economic Development and the Economic Development Office.

Recommendation (Item to be determined under delegated authority)

That the report on Economic Development Communication and Marketing Update be received for information.

Options

1. The recommendation be accepted as written.
2. An alternative resolution be proposed.

Background

The Shoalhaven Economic Development Strategy – Productive Shoalhaven 2017-2026 identifies “Marketing and Promotion” as a key objective. Recommended actions include:

- 6.7.1 Shoalhaven “Business Attraction Plan”: Develop and implement a Shoalhaven Business Attraction Plan as a structured approach to marketing activities.
- 6.7.2 Business champions and success stories: Establish a range of “business champions” and “success stories” that provide positive factual examples of business in the region to be used in promotional activities.
- 6.7.3 External promotion: Support activities such as attendance at key trade shows, events, awards and conferences where the Shoalhaven’s opportunities can be highlighted.

In response to these recommended actions, the Economic Development Office has undertaken the following tasks.

- With support from Council’s Communication Team have developed an Integrated External Communication Strategy. This is an internal working document that identifies, among other things, key stakeholders, messaging and communication channels.
- Successfully applied for funding from the Department of Premier and Cabinet’s Regional Growth – Marketing and Promotion Fund to deliver the “You’re in Good Company” campaign consisting of a number of video and written case studies showcasing the exceptional range and quality of Shoalhaven businesses.

As part of the You’re in Good Company campaign the Economic Development Office engaged the services of Relativity to produce a number of video and written case studies and associated photography. Seventeen local businesses, from the tourism, finance, defence, manufacturing, construction, engineering and education industries, have participated in this

project. This project has progressed well, and the EDO expects to be in receipt of final marketing material by the end of June 2018.

A new look Economic Development website has been updated and is now live. It is expected that this will be officially launched at the same time as the collateral for the 'You're in Good Company' campaign is added. <https://business.shoalhaven.nsw.gov.au/>

Community Engagement

The business community has been engaged with this activity and when released it will be publicly available on the ED website.

BE18.12 Nomination of Representative - Sustainable Futures Committee Working Party

HPERM Ref: D18/160213

Group: Finance Corporate & Community Services Group
Section: Governance

Purpose / Summary

To nominate a representative to attend a Working Group meeting of the Sustainable Futures Committee for 7 June 2018.

Recommendation (Item to be determined under delegated authority)

That the Business and Employment Development Committee nominates a member to attend the Working Group meeting of the Sustainable Futures Committee for 9 August 2018.

Options

1. Nominate a representative.
Implications: None
2. Do not nominate a representative.
Implications: None
3. An alternative recommendation.
Implications: Unknown

Background

A Meeting of Councillors and the Sustainable Futures Committee is being held Thursday 9 August 2018 from 2.30pm – 4.00pm in the Jervis Bay Rooms 1 & 3. This is a Working Group meeting to discuss further direction in relation to:

1. Engaging with the Business & Employment Development Committee, Shoalhaven Tourism Advisory Group, Aboriginal Advisory Committee, Shoalhaven Natural Resources and Floodplain Management Committee, Berry Small Farms, Shoalhaven Slow Food, Shoalhaven Transition, Zero Carbon Shoalhaven, Shoalhaven Business Chamber, local farmers, schools and community gardens and community groups to hold a Sustainable Living Festival in the Shoalhaven in 2019.
2. The role of the Sustainability Project Officer including planning for greater synergies between and support for schools, TAFE, local organisations and SCC i.e. including towards a Shoalhaven Sustainable Living Festival and integration of Sustainability Education initiatives (e.g. Sustainable Schools Program, Eco-Schools, Kreative Koalas, The Archibull Prize).

A representative from each of the Shoalhaven Natural Resources and Floodplain Management Committee, Shoalhaven Tourism Advisory Group, Aboriginal Advisory

Committee, Shoalhaven Natural Resources and Floodplain Management Committee are being invited to attend the meeting.

BE18.12

BE18.13 Development in the Shoalhaven - Significant Projects

HPERM Ref: D18/150691

Group: Planning Environment & Development Group

Attachments: 1. On-going significant projects - May 2018 [↓](#)

Purpose / Summary

To provide a list of:

- Development approvals that have issued that have not progressed further. This also includes relatively recent approvals;
- Larger applications under assessment.

Recommendation (Item to be determined under delegated authority)

That the report of the General Manager (Planning Environment & Development Services) regarding the update on development in the Shoalhaven be received for information.

Options

1. Receive the report for information.

Implications: the report will be noted.

2. Resolve and alternate resolution and direct staff accordingly.

Implications: this would be dependent on the decision.

Background

This is a regular report to inform the Committee of larger developments under assessment and list applications that appear to have been stalled / not progressed (noting also that the list would contain relatively recent approvals).

	A	B	C	D	E	F	G
2	Lot 1433, Talimba Rd	Bangalee	SF10230	23 lot residential subdivision	\$920,000	16/05/2013	Deferred commencement consent. In principle approval for an area referred to as Stage 2 - subject to re-design and compliance with a list of matters. Related to SF9821.
3	77C Nerrigilliah Rd	Bendalong	DA17/1264	Eco-tourist facility with primitive campingm bunkhouse and associated s		05/02/2018	Deferred commencement consent. (Council decision)
4	150 North St	Berry	DA17/1533	4 lot subdivision and dual occupancies on each lot	\$1,360,000	24/01/2018	Relatively recent approval (Committee)
5	Princes Hwy	Bomaderry	DA17/2018	Three lot subdivision & Service Station	\$2,000,000	31/01/2018	Relatively recent approval.
6	320 Princes Hwy	Bomaderry	DA14/2579	Proposed Woolworths & Bulky Goods	\$13,815,000	13/05/2016	Application modified.
7	Narang Rd	Bomaderry	DA16/1737	Proposed Aldi	\$6,471,630	11/11/2016	Relatively recent approval.
8	212 Prince Edward Ave	Culburra Bea	DA13/2335	Internal Alterations to Existing Club	\$1,000,000	30/01/2014	CC issued for Stage 1 on 18/8/2014 for mens locker room and shed.
9	D981 Princes Hwy	Falls Creek	DA16/1843	Factory Extension & New Building	\$1,415,500	01/02/2018	Relatively recent approval.
10	76&84 Greenwell Pt Rd and Goodnight Island	Greenwell Pt	06_0034 (3A08/1009)	Tourist development	\$25,000,000	29/11/2009 – Dept of Planning - 5 yr approval	Council is in receipt of a CC.
11	7 Beach St	Huskisson	DA16/2070	Demolition of dwelling & Construction of Residential Flat Building (12 Apartments)	\$3,600,000	10/10/2017	Consent modified. Advice received that CC being pursued.
12	369 Jacks Corner Rd	Kangaroo Va	DA12/2134	Commercial Additions - Refurbishment and New Construction works of Scotts College Facility	\$4,250,000	23/04/2013	No information on file beyond the development consent.
13	1 Norman St	Lake Conjola	DA16/2088	Staged expansion of caravan Park	\$5,375,000	19/04/2017	Relatively recent approval.
14	Berringer & Cunjurong Pt Rds Manyana	Manyana	05_0059/ SF9787	182 lot residential subdivision	Not available (no information on major project website)	08/07/2008 – Dept of Planning	Construction certificate lodged with Council.
15	Curvers Dr	Manyana	DA09/2627	New Commercial - Proposed Supermarket, Retail Shops & Professional Suites	\$3,300,000	19/10/2010	CC issued. Clearing carried out to activate the consent.
16	Croobyar Rd	Milton	RA10/1005	Seniors Living Development	\$93,000,000	02/12/2010	Development consent secured (letter dated 11/12/2015) TRIM D15/370201
17	68 Ocean St	Mollymook	DA11/2125	3 Storey holiday apartments	\$1,486,000	13/03/2012	Physical commencement confirmed 04/10/2016 (HPERM D16/308894)
18	Ocean St	Mollymook B	DA07/2052	79 Residential Apartments	\$25,000,000	05/12/2007	Consent activated by demolition and awaiting 'presales'.
19	160 Kinghorne St	Nowra	DA11/2257	Units/Flats - demolition of existing dwelling and construction of six medium density units	\$950,000	18/05/2012	No CC
20	28-30 East St	Nowra	DA11/2220	Proposed Retail Commercial Building - 3 Shops	\$900,000	27/04/2012	No CC
21	Lot 1 Junction Street	Nowra	DA05/3342	Stockland (LEDA) – Commercial Retail Shopping Complex	\$65,000,000	02/2/2007	Consent secured (activated). Received advice in 2014 that Stockland was investigating options/alternatives. Discussions in 2016 with Stockland Trust indicates that the design is being reconsidered.
22	4 Dryden Close	Nowra	DA05/1445	Integrated Housing Development	\$3,000,000	05/06/2008	Review of file suggests that consent has been secured (activated) via earthworks.
23	148 Kinghorne St	Nowra	DA13/2033	Proposed 9 serviced apartments & demolish existing residence & garage	\$848,000	11/12/2013	No CC however discussions with Council officers file notes indicate a modification to the consent may be sought.
24	90 Kalandar Street	Nowra	DA15/2698	Commercial Additions and Alterations (Archer Hotel)	\$1,550,000.00	17/06/2016	Approved
25	90 Moss St	Nowra	DA16/1167	Commercial Additions (High School)	\$2,114,934.00	15/07/2016	Approved. S138 issued for works in the road reserve.
26	Graham St	Nowra	DA16/1123	Residential Flat Building - 32 Units	\$9,240,024.00	06/03/2017	Buildings demolished.
27		South Nowra	DA17/2408	Commercial additions - McDonalds	\$2,400,000.00	24/04/2018	Relatively recent approval.
28	3 Enterprise Ave	South Nowra	DA17/1849	New commercial building with office fitout.	\$1,471,000.00	05/01/2018	Relatively recent approval.
29	198 Princes Highway	South Nowra	DA17/1386	Change of Use - existing building (Former Masters) - multi tenancy centre including a café. Minor changes to building façade and signage.	\$2,708,108.00	13/06/2017	Relatively recent approval.
30	244 Princes Hwy	South Nowra	DA04/2927	Bulky Goods Retailing/Industrial Complex	\$5,000,000	16/12/2010	Site preparatory works undertaken.
31	82 Hillcrest Avenue	South Nowra	DA14/2369	11 New Units and Renovations to existing dwelling	\$1,190,000	31/10/2014	Approved 11 September 2015. s138 approval issued.
32	239 Old Southern Rd	South Nowra	SF10494	25 Lot Residential Subdivision	\$1,500,000	29/06/2016	Approved
33	104 Princes Highway	South Nowra	DA16/2187	Self Storage Facility (up to 79 units)	\$1,300,000	13/04/2017	Relatively recent approval.

	A	B	C	D	E	F	G
34	7 Golf Course Way	Sussex Inlet	SF10425	79 Lot Subdivision	\$4,000,000	30/05/2017	Converted to operational consent in December, CC for the roundabout has been lodged.
35	18 Iverson Rd	Sussex Inlet	DA16/2227	Commercial Alterations & Additions (Senior's Living)	\$2,493,000	06/01/2017	Relatively recent approval.
36	Bayly Road	Tomerong	DA14/1236	24 Site Caravan Park, Amenities, Storage and BBQ area.	\$250,000	10/06/2014	Deferred Commencement Consent. Consent has not been converted to operational to date. Three key outstanding issues with respect to construction standards of dwelling, bushfire and effluent disposal.
37	Parson St	Ulladulla	DA16/2412	3 storey office building with car park	\$2,450,000	19/12/2017	Relatively recent approval.
38	216 Princes Highway	Ulladulla	DA16/2369	Stage 1 Masterplan works - Services Club	\$12,505,792	11/07/2017	
39	90 South St	Ulladulla	DA06/2766	Serviced Apartments (19), Residential Apartments (24) and ground level commercial/retail	\$5,500,000	19/03/2008	Consent secured.
40	Wason St	Ulladulla	DA06/2236	Pier 32 Commercial/Residential Development	\$14,000,000	12/12/2006	Consent secured.
41	Millard Street	Ulladulla	DA15/2595	Construction of 11 x 3 Bedroom Villas including Roadworks to Millard Street	\$2,550,000	Note later report 10/01/17 approval date (clarification required)	Approved
42	Sophia Rd	Worrigee	DA10/1673	Units/Flats - 15 Unit Medium Density Development & Community Title Subdivision	\$1,700,000	31/08/2010	The proposal has been the subject of amendments. CC for engineering works.
43	Cnr Naval College Rd & The Wool Rd.	Worrigee	DA06/1619	Anglican School	\$6,000,000	17/07/2007	Consent secured. No CC.
44					\$338,613,988		

	A	B	C	D	E	F	G	H
1	Suburb	Address	Estimated Value	Type	Lodgement Date	Application		Staff Comments
2	Bawley Point	123 Forster Dr	\$5,000,000	Events	01/03/2018	DA18/1237		Under assessment
3	Bawley Point	123 Forster Dr	\$2,400,000	20 Tourist Cabins	08/12/2017	DA17/2535		Under assessment
4	Bawley Point	123 Forster Dr	\$6,630,923	Equine Education Centre	23/02/2018	DA18/1211		Under assessment
5	Bawley Point	123 Forster Dr	\$8,362,817	Show Jumping Arena	23/02/2018	DA18/1212		Under assessment
6	Berry	Wharf Rd	\$1,500,000	14 lot industrial subdivision & 1 residue lot	22/02/2018	SF10651		Under assessment
7	Bomaderry	271 Princes Hwy	\$1,800,000	Industrial - Vehicle repair station, 2 bulky goods units	16/03/2018	DA18/1298		Under assessment
8	Bomaderry	315 Princes Highway	\$6,000,000	Multi dwelling housing - 40 units	02/01/2018	DA18/1000		Under assessment
9	Bomaderry	314 Princes Highway	\$4,056,097	Upgrade to existing vehicle sales premises	28/11/2017	DA17/2492		Under assessment
10	Bomaderry	5C Creston Gorge	\$1,400,000	Vehicle sales and hire premises	14/07/2017	DA17/1889		Under assessment - this DA is related to a Planning Proposal.
11	Huskisson	15 -17 Fegen St	\$8,164,240.00	Residential Flat Building - 4 storey building 13 x 3 bedrooms units, 9 x 2 bedroom units, 3 x 1 bedroom unit and 42 basement car parking spaces	18/12/2017	DA17/2574		Under assessment - SEPP 65 applies
12	Huskisson	24 Duranbah Dr	\$1,260,000.00	Industrial	22/12/2017	DA17/2608		Under assessment
13	Kioloa	17 Forest Rd	\$2,150,000.00	Senior's Living (Staged construction 10 dwellings, & Strata)	24/11/2017	DA17/2476		Under assessment
14	Mollismook	Masie Williams Drive	\$2,000,000.00	24 lot subdivision & 1 residue lot.	23/02/2018	SF10658		
15	Milton	Princes Hwy	\$100, 218,312	Senior's Living	23/05/2017	RA17/1001		Under assessment. Will be reported to the JRPP.
16	North Nowra	Federation Place	\$1,780,000.00	Multi Dwelling Housing - 8 dwellings	25/10/2017	DA17/2321		Under assessment
17	Nowra	204-208 Kinghorne St & 19-21 Gould St	\$28,131,369.00	Residential Flat Building (93 Units)	01/11/2017	RA17/1002		JRPP Application
18	Nowra	160 Kinghorne St	\$1,200,000.00	Multi Dwelling Housing - 6 x 3 two storey units	04/10/2017	DA17/2242		Under assessment
19	Nowra	60 Berry Street	\$15,000,000.00	Multi Level Car Park	12/06/2015	RA15/1000		November JRPP - Decision Deferred
20	Nowra	2 Albatross Road	\$15,197,610.00	Residential Units (57) and Commercial (Ground level)	18/04/2016	DA16/1465		Under assessment also subject to a Planning Proposal
21	St Georges Basin	193 Island Point Rd	\$1,200,000.00	18 Lot residential subdivision	24/11/2017	SF10635		Under assessment

	A	B	C	D	E	F	G	H
22	St Georges Basin	Island Point Road St	\$87,334,965.00	Masterplan - Concept Development Application - Residential Flat Buildings, Shop Top Housing - Minor Boundary Adjustment	30/03/2017	RA17/1000		Regional Development Application - JRPP. Note this follows DA16/1830 which was refused and subject to LEC Appeal, s34 heard on 7/12/2017 and terminated. Matter to be heard in Court November 2018.
23	South Nowra	Old Southern Rd	\$3,240,000.00	58 lot residential subdivision	22/11/2017	SF10631		Under assessment
24	South Nowra	241 Old Southern Rd	\$1,300,000.00	Child Care Centre	27/11/2017	DA17/2480		Under assessment
25	South Nowra	6 Trim St	\$1,200,000.00	Service Station, with truck parking & washbay	17/11/2017	DA17/2433		Under assessment
26	Tapitallee	771 Illaroo Rd	\$1,920,000	64 Lot Residential subdivision (large lots)	21/12/206	SF10555		Under assessment
27	Ulladulla	4 New St	\$4,658,000	Multi dwelling housing - 12 dwellings and subdivision	23/03/2018	DA18/1321		Under assessment
28	Ulladulla	7 Jubilee Ave	\$1,350,000	Residential flat building (4 units)	29/03/2018	DA18/1345		Under assessment
29	Ulladulla	189,191,18 3 Princes Hwy	\$1,000,000	Demolition & new storage facilities	24/08/2017	DA17/2061		Under assessment
30	West Nowra	Yakwal Rd	\$7,200,000	Multi dwelling housing	28/11/2017	DA17/2486		Under assessment
31	West Nowra	95 Albatross Rd	\$3,213,000	Multi dwelling housing - 23 units	27/02/2017	DA17/1195		Under assessment
32	Worrigee	369 Worrigee Rd	\$11,000,000	154 large lots including 1 residue and conservation lot.	08/03/2017	SF10570		Under assessment
33	Yerriyong	Garadi St	\$3,800,000	Two workshops & associated facilities - for aviation industry	14/03/2018	DA18/1279		Under assessment
34	Yerriyong	Bunda St	\$3,000,000	Aircraft Hangar	21/12/2017	DA17/2595		Under assessment
35								
36		TOTAL:	\$206,299,184					